



1900 S. Riverside Ave.
Colton, CA 92324

www.a-zbus.com

800-437-5522



October 21, 2019

Dr. Donald Davis
Superintendent
Waterford Unified School District
219 N. Reinway Avenue, Bldg. 2
Waterford, CA 95386

Re: Bid #01/17 "School Buses" – Request for Renewal & Addendum

Dear Dr. Davis;

A-Z Bus Sales, Inc. would once again like to Thank You for the opportunity to participate in your Bid #01/17.

We would like to request an extension of Bid #01/17 through December 31, 2020 with the following changes:

1. A 5% increase per base model to cover factory price adjustments.
2. A 5% increase per option to cover factory price adjustments.
3. A revision of available options per the attached addendum to reflect specific manufacturer model & cost changes.



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SPECIFICATION:

New 81 Passenger Rear Engine Transit Diesel School Bus:

ADDITIONAL AVAILABLE OPTIONS: Page 15-20:

(Add applicable sales tax to all pricing)

Option 24h) REI 360 degree camera system, installed – Add \$3,625

Option 27f) LED dome lights down center aisle – Add \$275

Option 48e) 7 YR Extended limited battery warranty EV – Add \$16,410

Option 48f) Inwall Skirt mount AC system EV – Add \$20,130

Option 48g) Inwall Roof mount AC system EV – Add \$24,128

Option 48h) Front EV charge location ILO rear EV – Add \$1,783

Option 48i) Clipper Creek J1772 Portable charging adapter EV – Add \$869

Option 48j) Telematics Reporting system EV – Add \$1,501

Option 48k) VTG Bi-Directional system EV – 12kw – Add \$13,797

Option 48l) VTG Bi-Directional system EV – 19.5kw – Add \$23,207

Option 48m) VTG Bi-Directional system EV – 52kw – Add \$62,422

Option 48n) CCS Type 1 VTG Bi-Directional system connector – Add \$5,950

Option 55a) Paint bumpers Blue (or) Green – Add \$376

Option 55b) Paint wheels Blue (or) Green – Add \$1,313

Option 55c) Paint factory logo Blue (or) Green – Add \$315

Option 56) Replace Primary & Secondary gauges with 10# increment gauges – Add \$715



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BUSSALES
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SPECIFICATION:

New 84 Passenger Front Engine Transit Diesel School Bus:

ADDITIONAL AVAILABLE OPTIONS: Page 14-18:

(Add applicable sales tax to all pricing)

Option 19d) REI 360 degree camera system, installed – Add \$3,625



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SPECIFICATION:

New 75 Passenger Conventional Diesel School Bus:

ADDITIONAL AVAILABLE OPTIONS: Page 13-19:

(Add applicable sales tax to all pricing)

Option 7e) 7 YR Extended limited battery warranty EV – Add \$16,410

Option 7f) Inwall Skirt mount AC system EV – Add \$20,130

Option 7g) Inwall Roof mount AC system EV – Add \$24,128

Option 7h) Front EV charge location ILO rear EV – Add \$1,783

Option 7i) Clipper Creek J1772 Portable charging adapter EV – Add \$869

Option 7j) Telematics Reporting system EV – Add \$1,501

Option 7k) VTG Bi-Directional system EV – 12kw – Add \$13,797

Option 7l) VTG Bi-Directional system EV – 19.5kw – Add \$23,207

Option 7m) VTG Bi-Directional system EV – 52kw – Add \$62,422

Option 7n) CCS Type 1 Bi-Directional system EV – Add \$5,950

Option 29f) LED dome lights down center aisle – Add \$275

Option 42h) REI 360 degree camera system, installed – Add \$3,625

Option 56a) Paint bumpers Blue (or) Green – Add \$376

Option 56b) Paint wheels Blue (or) Green – Add \$1,313

Option 56c) Paint factory logo Blue (or) Green – Add \$315

Option 57) Replace Primary & Secondary gauges with 10# increment gauges – Add \$715



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SPECIFICATION:

New 24 Passenger Type-A1 Gasoline School Bus:

ADDITIONAL AVAILABLE OPTIONS: Page 11-14:

(Add applicable sales tax to all pricing)

Option 1e) AC system for EV model – Add \$16,852

Option 7d) Heater system for EV model – Add \$6,213

Option 10i) REI 360 degree camera system, installed – Add \$3,625

Option 24c) Clipper Creek J1772 Portable charging adapter EV – Add \$869

Option 24d) Telematics Reporting system EV – Add \$4,178

Option 24e) VTG Standard Bi-Directional system EV – 12kw – Add \$22,009

Option 25g) G5 – Extended Cab Body – Add \$3,863

Option 27f) New Ford 7.3L V8 engine upgrade – Add \$3,135

Option 28i) GM 14,200# 177"WB Gas chassis-Ext Cab ILO Ford 14,500# - Deduct (\$2,745)

Option 30a) Paint bumpers Blue (or) Green – Add \$376

Option 30b) Paint wheels Blue (or) Green – Add \$1,313

Option 30c) Paint factory logo Blue (or) Green – Add \$315

Option 31) Fire Suppression system – Add \$4,137



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SPECIFICATION:

New 25 Passenger Type-A1 Gasoline School Bus:

ADDITIONAL AVAILABLE OPTIONS: Page 10-13:

(Add applicable sales tax to all pricing)

- Option 1c) AC system for EV model – Add \$11,484
- Option 8c) Heater system for EV model – Add \$4281
- Option 11i) REI 360 degree camera system, installed – Add \$3,625
- Option 25c) Clipper Creek J1772 Portable charging adapter EV – Add \$869
- Option 25d) Telematics Reporting system EV – Add \$4,178
- Option 25e) VTG Standard Bi-Directional system EV – Add \$22,009
- Option 28e) New Ford 7.3L V8 engine upgrade – Add \$3,135
- Option 31a) Paint bumpers Blue (or) Green – Add \$376
- Option 31b) Paint wheels Blue (or) Green – Add \$1,313
- Option 31c) Paint factory logo Blue (or) Green – Add \$315
- Option 32) Fire Suppression system – Add \$4,137



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Should you have any questions or concerns, please feel free to call me.
We look forward to continuing the excellent relationship we maintain with
the District.

Respectfully submitted,

Bidder: A-Z Bus Sales, Inc.

John Landherr

President & CEO

P: 951-781-1841

F: 951-781-9806

Jlandherr@a-zbus.com

School District: Waterford Unified SD

11.14.19
Accepted:

Declined: _____

Signature:

Printed Name: Don Davis

Title: Superintendent

Date: 11/14/19

Waterford Unified School District

Regular Board Meeting Minutes

November 14, 2019 7:00 PM

Board Room

319 N. Reinway Ave.

Waterford, CA 95386

Attendance Taken at 6:05 PM:

Present:

Vanessa Anderson

Tim Bomgardner

Sheila Collins

Matt Erickson

Lisa Hawkins

A. CALL TO ORDER

B. ROLL CALL

Minutes:

Superintendent Dr. Don Davis, present

C. APPROVAL OF AGENDA

Motion Passed: Agenda amended: Item L.6 moved to N.5. Passed with a motion by Lisa Hawkins and a second by Vanessa Anderson.

Yes Vanessa Anderson

Yes Tim Bomgardner

Yes Sheila Collins

Yes Matt Erickson

Yes Lisa Hawkins

D. OPEN BOARD STUDY SESSION 6:00 p.m.

Minutes:

The board conducted an open study session on the California Health Standards: Growth, Development and Sexual Health. The session was facilitated by Lisa Tiwater from the Stanislaus COE

D.1. California Health Standards

E. HEARING OF THE PUBLIC ON CLOSED SESSION ITEMS

F. CLOSED SESSION - 6:45 p.m.

F.1. Public Employee Performance Evaluation [Gov. Code 54957]: District Superintendent

F.2. Conference With District Labor Negotiator for Classified and Certificated Bargaining Units [Gov. Code 54957.6]: District Superintendent

G. RETURN TO OPEN SESSION - 7:00 p.m.

Minutes:

Meeting called to order at 7:03 p.m.

H. REPORT OF CLOSED SESSION ACTIONS

Minutes:

Nothing to report on closed session items.

I. PLEDGE OF ALLEGIANCE

J. COMMENDATIONS - PRESENTATIONS - HIGHLIGHTS

J.1. Student Representative Report

Minutes:

Waterford High School Students, Lauren Sique and Saul Garcia, shared information regarding the events and student activities across the district.

J.2. Recognition of School Volunteer: Bonnie Gutierrez from Richard Moon Primary School

Minutes:

The board recognized Bonnie Gutierrez for her years of volunteering at Richard Moon Primary School.

J.3. Highlights: Richard M Moon-Primary

Minutes:

Principal Maria Tillery presented a report on the programs and highlights at RMPS. She informed the board regarding attendance incentives, MTSS processes, parent engagement and the success of the family math night held in the cafeteria

K. HEARING OF THE PUBLIC

L. CONSENT CALENDAR

Motion Passed: Motion passed as stated. Passed with a motion by Tim Bomgardner and a second by Lisa Hawkins.

Yes Vanessa Anderson
Yes Tim Bomgardner
Yes Sheila Collins
Yes Matt Erickson
Yes Lisa Hawkins

L.1. Previous Meeting Minutes

L.2. Warrants

L.3. Interdistrict Agreements

L.4. Approval of Stipulated Expulsion Agreement: 191114-001

L.5. Approve MOU with RFES to provide charter bus services

~~L.6. Approval of New Classified Hires~~ (Moved to N.5)

L.7. Resignation Acceptance for Dina Van Mater (Student Supervision Aide, position)

L.8. Approval to release a probationary classified employee, identified by #3329, effective October 31, 2019.

L.9. Approval of donation check from Stanislaus County Education Foundation in the amount of \$2,500.00 for LWIS 6th grade Outdoor Education

L.10. Approval to Extend A-Z Bus Contract (Bid #01/17) through December 31, 2020, with changes

M. BOARD INFORMATION - UPDATES - KEY LEGISLATION

M.1. Enrollment

M.2. SCOE 2019-20 LCAP Approval Notification Letter

M.3. Regional and Early Head Start Monthly Board Report

M.4. State Preschool Quality Award Notification

M.5. Site and Department Updates

M.5.1. After School Program Update

Minutes:

After School Program Report: The after school program, has been renamed as Youth Impact. Director Grover Davis, and Site Leads Amanda Mooring and Edith Huerta, shared an overview of the program including highlights and enrichment activities.

M.5.2. Transportation Department Update

Minutes:

Transportation Department: Transportation Director, Suzanne Bauer, provided the annual report, and shared highlights of trips, bus evacuation drills, and participation in the city's trunk-or-treat event.

M.6. District Facilities Update

M.7. Educational Services / Human Resources Updates

M.8. Superintendent Update

Minutes:

Dr. Davis provide an overview of stakeholder meetings he's conducting. He shared that the district has applied for a CTE Incentive Grant. He discussed challenges facing the district including increased liability insurance costs and the dual challenges of declining enrollment a state budget that only provides a 3% cost-of-living-adjustment (COLA)

N. BOARD DISCUSSION / ACTION ITEMS

N.1. First Reading of Revised Board Policies, Administrative Regulations and Exhibits Listed

N.2. Amendment 01 State Preschool Contract 2019-2020

Motion Passed: Motion passed as stated. Passed with a motion by Vanessa Anderson and a second by Matt Erickson.

Yes Vanessa Anderson
Yes Tim Bomgardner
Yes Sheila Collins
Yes Matt Erickson
Yes Lisa Hawkins

N.3. Discussion/Information: Review of State Allocation Board (SAB) School Facilities Program Funding Eligibility Determination (50-03) and Funding Application (50-04) Forms

N.4. Adopt Resolution 191114-01 State School Building Fund Application

Motion Passed: Motion passed as stated. Passed with a Roll Call vote. Passed with a motion by Lisa Hawkins and a second by Tim Bomgardner.

Yes Vanessa Anderson
Yes Tim Bomgardner
Yes Sheila Collins
Yes Matt Erickson
Yes Lisa Hawkins

N.5. Approval of New Classified Hires

Motion Passed: Motion passed as stated Passed with a motion by Tim Bomgardner and a second by Lisa Hawkins.

Yes Vanessa Anderson
Yes Tim Bomgardner
Abstain Sheila Collins
Yes Matt Erickson
Yes Lisa Hawkins

O. BOARD COMMENTS

Minutes:

Bomgardner: Enjoyed learning about the different programs being implemented in the Expanded Learning Program

Hawkins: Enjoyed all the presentations and stated that everyone shows passion in what they do

Erickson: Requested information regarding the increases in property and liability insurance, and asked the board to consider sending a formal message to legislators regarding the burden of the increased costs, much of which is due to legislative actions.

Anderson: Thanked Dr. Davis for asking questions that will help clear up perceptions and misinformation about the district within the community.

Collins: Would like to have a column published in the paper regarding clarification on misinformation and district perception. She thanked Suzanne Bauer for promoting safety practices to transportation students.

P. OPEN BOARD STUDY SESSION (continuation of first session if needed)

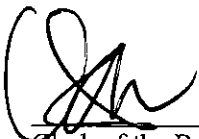
Q. CLOSED SESSION (continuation of first session if needed)

R. REPORT OF CLOSED SESSION ACTIONS (if second session is needed)

S. ADJOURN

Minutes:

Meeting adjourned at 8:21 p.m.



Clerk of the Board



Date