

October 31, 2018

Dr. Donald Davis
Superintendent
Waterford Unified School District
219 N. Reinway Avenue, Bldg. 2
Waterford, CA 95386

Re: Bid #01/17 "School Buses" – Request for Renewal & Addendum

Dear Dr. Davis;

A-Z Bus Sales, Inc. would once again like to Thank You for the opportunity to participate in your Bid #01/17.

We would like to request an extension of Bid #01/17 through December 31, 2019 with the following changes:

1. A 5% increase per base model to cover factory price adjustments.
2. A 5% increase per option to cover factory price adjustments.
3. A revision of available options per the attached addendum to reflect specific manufacturer model & cost changes.

SPECIFICATION:

New 81 Passenger Rear Engine Transit Diesel School Bus:

ADDITIONAL AVAILABLE OPTIONS: Page 15-20 & 2018 Renewal Letter:

(Add applicable sales tax to all pricing)

Option 24e) Zonar system, installed – Add \$1,406

Option 24f) WiFi router & antenna, installed – Add \$2,323

Option 24g) 12volt USB power ports for each passenger – Add \$3,347

Option 43i) MCC 5 YR Extended limited AC warranty – Add \$1,515

Option 48a) Noise generator for Electric bus option – Add \$2,200

Option 48b) 8 YR Extended limited battery warranty – Electric bus option – Add \$17,050

Option 48c) Valeo/Spheros REVO E Global All Electric Self-Contained In-Line Ducted Roof
Top AC system for Electric option (2 YR Standard limited warranty) - Add \$25,000

Option 48d) 5 YR Extended limited AC warranty for Electric bus option – Add \$5,932

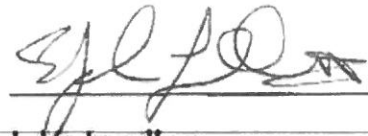
*Hankook Tires no longer available from factory – Replace Standard & Option 9d & 11c
with Cooper Tires.

Should you have any questions or concerns, please feel free to call me.
We look forward to continuing the excellent relationship we maintain with
your District.

Respectfully submitted,

Bidder: A-Z Bus Sales, Inc.

School District: Waterford Unified SD



John Landherr

President & CEO

P: 951-781-1841

F: 951-781-9806

Jlandherr@a-zbus.com

Accepted: X

Declined: _____

Signature: 

Printed Name: Don Davis

Title: Superintendent

Date: 11/08/18